

AREA OF ORIGIN						MAIN TRANSPORTATION		DESTINATION AREA			
1	2	3	4	5	6	7	8	9	10	11	12
Packaging verification control.	Licenses, authorizations, other formalities.	Loading in the truck or container in factory or warehouse.	Inland Unload transportation at origin. From factory to port, airport, terminal or main carrier.	Export clearance formalities.	Handling costs at origin. Port, airport, TIR, train, etc.	Main transport.	Transportation insurance from the point of delivery to destination.	Handling costs at destination. (Port, airport, TIR, train, etc.)	Import clearance duties and taxes.	Inland transport at destination. From port, airport or logistics operator to warehouse.	Unload.



Incoterms® 2020 ICC - RULES FOR ANY MODE OR MODES OF TRANSPORT

Incoterm	Description	Letter	Category	1	2	3	4	5	6	7	8	9	10	11	12
EXW	Ex works.	A	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
FCA	Free carrier.	B	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
CPT	Carriage paid to.	C	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
CIP	Carriage and insurance paid to.	D	COST	■	■	■	■	■	■	■	■*	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
DAP	Delivered at place.	E	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
DPU	Delivered at place unload.	F	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
DDP	Delivered duty paid.	G	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■



Incoterms® 2020 ICC - RULES FOR MARITIME TRANSPORTATION AND INLAND WATERWAYS

Incoterm	Description	Letter	Category	1	2	3	4	5	6	7	8	9	10	11	12
FAS	Free alongside ship.	H	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
FOB	Free on board.	I	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
CFR	Cost and Freight.	J	COST	■	■	■	■	■	■	■	■	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■
CIF	Cost, insurance and Freight.	K	COST	■	■	■	■	■	■	■	■*	■	■	■	■
			RISK	■	■	■	■	■	■	■	■	■	■	■	■

Seller
 Buyer

 Depending on the agreed delivery point.
 The seller must provide the necessary documentation for export and import clearance at the the buyer's request, risk and cost.
 * Required ICC-A
* Required ICC-A